

► **BUSINESS DEVELOPMENT PROGRAMS**

To assist DOT/DBE firms in obtaining the necessary management and technical assistance needed to succeed, the CBDP Division sponsors an annual Business Opportunity Expo, seminars, and informational workshops on business opportunities, bidding process, financing, and other relevant topics. The CBDP Division is committed to assisting DOT/DBE firms in obtaining needed supportive services.

► **THE REVOLVING LOAN PROGRAM**

The Revolving Loan Program provides DOT/DBE firms low interest, short term, working capital loans for labor and materials enabling them to successfully participate on County projects and procurement activities. For additional information, please call Jaime Morice at 414.278.5104.

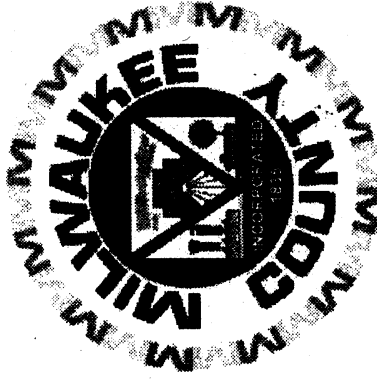
► **CERTIFICATION PROGRAM**

Certification is the process used to determine eligibility of businesses that are interested in disadvantaged business opportunity programs. Becoming certified may create opportunities for small businesses to perform work with Milwaukee County. To obtain additional information, please call Mildred Hyde-Demoze at 414.278.5037.

► **CONTRACT MONITORING AND ENFORCEMENT PROGRAM**

To ensure that DBE firms are afforded maximum opportunity to participate in all County procurements, the CBDP monitors and enforces DBE involvement. To assure this is done, the CBDP reviews, signs-off, monitors and enforces DBE provisions on all County contracts.

COMMUNITY
BUSINESS
DEVELOPMENT
PARTNERS



414.278.5248

Scott Walker
County Executive

Lee Holloway
Board of Supervisors Chairman

Freida Webb
C.B.D.P. Director

Milwaukee County
Community Business Development Partners
2711 W. Wells Street, Suite 830
Milwaukee, WI 53208

PROFESSIONAL SERVICE CONTRACTS

Milwaukee County enters into various types of professional service contracts such as:

- **Engineering**
- **Construction Management**
- **Legal Services**
- **Medical Services**
- **Temporary Employment**
- **Accounting Services**

Goals are established for DBE participation on construction related professional service contracts. The participation can take place at either the prime or subcontractor level.

For additional information, you may contact Freida Webb at 414.278.4803.



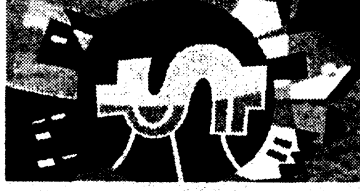
DBE CONTRACTING SERVICES

The Community Business Development Partners (CBDP) is responsible for ensuring the maximum opportunity for increased participation by Minority, Women, and Disadvantaged owned Business Enterprises (DOT/DBE) on construction, time and materials, consultant, professional service, and airport concession contracts funded and administered by Milwaukee County.

This is accomplished by:

- Monitoring contracts and procurements for compliance with county policies
- Identifying business opportunities
- Establishing participation goals
- Assisting County department heads, administrators, and prime contractors in utilizing certified DOT/DBE firms
- Identifying and correcting instances of non-compliance
- Providing DOT/DBE firms with technical information, including:
 1. Business referral/interviews
 2. Workshops/Training and Development of Market Strategies
 3. Loan Assistance
 4. Bonding Assistance
 5. Marketing Assistance
 6. Mentor/Protégé Assistance

PROCUREMENT CONTRACTS



Milwaukee county purchases goods and services to run all areas of Milwaukee County. To become involved in selling your goods and services as a DOT/DBE to Milwaukee County, you must become certified by the Certification Program and complete the Procurement Division's Commodity Application. To obtain more specific information, you may contact 414.278.5248.

CONSTRUCTION CONTRACTS

Milwaukee County is involved in construction projects on highways, buildings, parking lots, etc. To become involved in construction projects at the prime-contractor level, you must become prequalified by completing an application with the Department of Public Works. If you are interested in becoming a sub-contractor, you should review the DAILY REPORTER or bid announcements. If you have questions, please call Jaime Morice at 414.278.5104.

